

**HANTZGROUP<sup>SM</sup>**  
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## **Financial Consultant** for Hantz Financial Services, Inc.<sup>®</sup> (HFS)

Hantz Financial Services, Inc.<sup>®</sup> (HFS) is a full-service financial consulting and investment firm established in January of 1998. HFS is a subsidiary of **HantzGroup<sup>SM</sup>**. Our goal is simple – To help individuals reach their financial goals by recommending and implementing strategies using preferred products and a variety of services to meet investment needs. Our mission statement is simple: Personal Growth...not only for us, but for our clients as well.

### **HANTZ FINANCIAL'S OPERATING PHILOSOPHY**

*We believe that having access to a variety of services, products and providers, presents us with an opportunity to offer our clients with what we consider to be the "best of breed", at any given time, as we are not a product manufacturer and do not sell our own proprietary products.*

### **Qualifications for the Financial Consultant**

Bachelors Degree or Equivalent Experience  
Must be Able to Obtain Required Licenses\*  
Strong Written and Verbal Communication Skills  
Must be Highly Motivated  
Ability to Work Well Under Pressure with Multiple Priorities and Deadlines  
Possess Leadership Qualities and an Entrepreneurial Spirit  
Must Have a Strong Work Ethic

### **\*Required Licenses**

FINRA Series 7\*\*  
FINRA Series 66\*\*  
State Life, Accident & Health  
State Property & Casualty

*\*\*The Series 7 and 66 licenses must be obtained prior to starting full time employment with HFS. HFS will sponsor and pay for all required licensing on a loan basis. The loan will be forgiven after one year of full time employment. Hours accumulated in an internship will not be counted toward the full time requirement. All licensing must be completed by the end of the fourth week of full time employment.*

### **Responsibilities of the Financial Consultant**

- ◆ Develop and Maintain Client Base
- ◆ Analyze Investment Opportunities and Client Needs, and Recommend Appropriate Strategies
- ◆ Market and Sell Appropriate Investment Products
- ◆ Prepare and Deliver Presentations to Clients and Prospective Clients
- ◆ Attend Meetings and Continuing Education Sessions
- ◆ Comply with All Industry Rules and Regulations

Insurance products offered through Hantz Agency, LLC. Investment products offered through Hantz Financial Services, Inc. member FINRA/SIPC

**HantzGroup's** headquarters are located in Southfield, Michigan. We maintain additional offices serving communities in Northern Michigan, Mid-Michigan, the Capital area, Metro Detroit, Southern Michigan, and the Toledo and Cleveland markets.

*Please submit resumes to [Bradley.lewis@hantzgroup.com](mailto:Bradley.lewis@hantzgroup.com).*