



What Can I Do with a Major in... Management

Possible Career Options

(some career areas require advanced education)

Advertising Executive
Airport Manager
Bank President
Business Credit/Loan Administrator
Chamber of Commerce President
City Manager
Compensation Administrator
Consultant
Consumer Credit/Loan Officer
Corporate Trainer
Database Administrator
Director, Career Services
Director, Food Services
Director, Recreation
Employment Agency Counselor
Entrepreneur
Facilities Manager
Hotel/Motel Manager
Human Resource Manager
Insurance Agent/Broker
IRS Investigator
Job Analyst
Management Accountant
Manager, Administrative Services
Nursing Home Administrator
Plant Manager
Production Manager
Production Superintendent
Property Manager
Public Relations Specialist
Purchasing Agent
Restaurant Manager
Retail Manager
Sales Representative
Sports Agent
Stadium Manager
Television/Film Producer
Theatrical Agent
Urban Planner
YMCA Director

Leadership/Management Skills

- Organizing
- Identifying problems and needs
- Managing time, energy and resources effectively
- Making decisions
- Making and keeping a schedule
- Identifying alternative courses of action

Communication/Writing Skills

- Comprehending written material
- Demonstrating premises and reasoning to their conclusions

Research/Analytical Skills

- Sorting data and information
- Understanding and using organizing principles
- Economic research and analysis
- Breaking down principles into parts
- Applying information creatively to solve specific problems
- Reviewing large amounts of material and extracting essence
- Perceiving and defining cause and effect relationships

Artistic/Creative Skills

- Visualizing spatial relationships

Other Skills

- Using computers/technology
- Analyzing trade-offs

Print and Web Resources

OCS Books

Business Etiquette

Careers in International Business

Careers in Management Consulting

Discovering Your Career in Business

Great Jobs for Business Majors

Job Opportunities in Business

Marketing and Brand Management

Online Career Resources

Careers in Business

www.careers-in-business.com

Occupational Outlook Handbook

www.stats.bls.gov/oco/cg/cgs037.htm (Consultant)

www.stats.bls.gov/oco/ocos019.htm (Analyst)

www.stats.bls.gov/oco/ocos021.htm (Human Resources)

www.stats.bls.gov/oco/ocos044.htm (Operations)

www.stats.bls.gov/oco/ocos022.htm (Real Estate)

www.stats.bls.gov/oco/ocos010.htm (Finance)

www.stats.bls.gov/oco/ocos020.htm (Marketing)

www.stats.bls.gov/oco/oco1004.htm (Sales)

Internship Electronic Resources

After College

www.aftercollege.com

Idealist and Action Without Borders

www.idealist.org

Local Internships

www.hope.edu/knowhope/internships/index.cgi

Employment Opportunity Electronic Resources

Career Search

www.careersearch.net/hope

Nation Job Network

www.nationjob.com/management/

Spotlight on Careers

www.spotlightoncareers.org

The Chronicle of Philanthropy

www.philanthropy.com/jobs/jobs2.htm

More resource links are available at the Office of Career Services website:

www.hope.edu/student/career

Professional Associations

Academy of Management

www.aomonline.org

American Bankers Association

www.aba.com

American Insurance Association

www.aiadc.org

American Management Association

www.amanet.org

American Marketing Association

www.ama.org

American Society for Training and Development

www.astd.org

Association of Fundraising Professionals

www.aftnet.org

Business and Professional Women/USA

www.bpwusa.org

Charter Financial Analyst

www.cfainstitute.org

National Association of Insurance and Financial Advisors

www.naifa.org

National Association of Sales Professionals

www.nasp.com

National Council of Non-Profit Associations

www.ncna.org

National Hispanic Business Association

www.nhba.org

National Human Resources Association

www.humanresources.org

Public Relations Society of America

www.prsa.org

Risk and Insurance Management Society

www.rims.org

Society for Human Resource Management

www.shrm.org

Hope Graduates in the Management World

Associate Director of Marketing	Corporate Executive Board
Buyer.....	Stryker Instruments
Chairman of the Board and CEO	Louis Padnos
Chairman of the Board	Herman Miller, Inc.
Chairman/CEO	IdeaSphere, Inc.
Chief Operating Officer	Jubilee Ministries
Commodities Analyst.....	Nestle USA
Consultant/Partner	Accenture
Controller.....	Del Monte Foods
Director of Regulatory Affairs.....	GalxoSmithKline
Executive Director	Oncology & Hematology Association
Executive Director	Soundings: A Center for Women
Executive Vice President.....	Universal Forest Products
Executive Vice President/Consumer & Office Business	3M
International Credit Analyst.....	Whirlpool Financial Corporation
International Marketing	Boston Scientific Corporation
Investment Officer	Presbyterian Church (U.S.A.)
Labor Relations Representative.....	Visteon Corporation
Manager, Media Relations	Pepco Holdings, Inc.
Managing Partner/Co-Owner	Terryberry Company
Owner.....	Slashdot
Owner/President.....	Major Brands Oil Company
Pension Actuary.....	Watson Wyatt Worldwide
Pharmaceutical Sales/Regional Manager	GlaxoSmithKline
President and Chief Operating Officer	Howard Miller
President	Berkshire Healthcare Corporation
President	Christenson Communications, Inc.
President	Thermo Life Energy Corporation
President/CEO.....	Resthaven Care Center
Principal Partner	Propaganda Advertising Agency
Senior Business Development Manager.....	Kelly Services
Senior Vice President for Branch Administration.....	Macatawa Bank
Senior Vice President—Human Resources	Spartan Distributors, Inc.
Senior Vice President—Pottery Barn Creative	Pottery Barn/Williams Sonoma, Inc.
Supplier Diversity Coordinator/Purchasing.....	Federal-Mogul
Vice President and Chief Operating Officer	Perrigo Company
Vice President for Clinical Information Systems.....	Kaiser Permanente
Vice President for Manufacturing.....	Tiara Yachts
Vice President Group Manager.....	Wachovia Bank
Vice President of Business Development.....	Knoware, Inc.
Vice President/General Manager.....	Magna Donnelly